



industRE workshop:

Valorisation of Flexible Industrial Demand

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IndustRE

Using the

flexibility potential

*in energy intensive industries to
facilitate further grid integration of*

**variable renewable
energy sources**



Chemicals



Non-ferrous metals



Steel



Cold storage



Water treatment



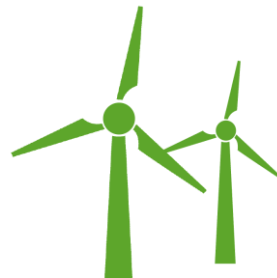
Imperial College
London



scmgroup



- Part I Foundry case study → day-ahead BC
- Part II Paper industry case study → imbalance BC
- Part III Waste water treatment case study → onsite VRES BC
- Part IV The need for something more simple → **ProFLEX**
- Part V **ProFLEX** in distribution center case study
- Part VI Conclusions **ProFLEX**



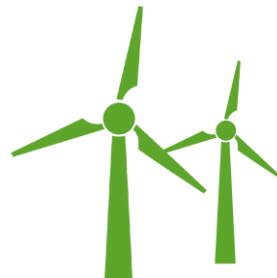
Steps of a demand response audit

Demand response audit execution in 3 major steps:

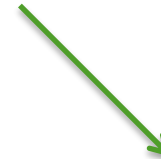
Identification: *“Which parts of the facility contain demand side flexibility?”*

Quantification: *“How much flexibility is available in the identified parts?”*

Valorization: *“How much money can be made with the quantified flexibility?”*



*“Which industrial processes
or equipment contains
Demand Side flexibility?”*



*“What do we see
top-down?”*

*“What does the company
think themselves?”*

*“What do we see
bottom-up?”*

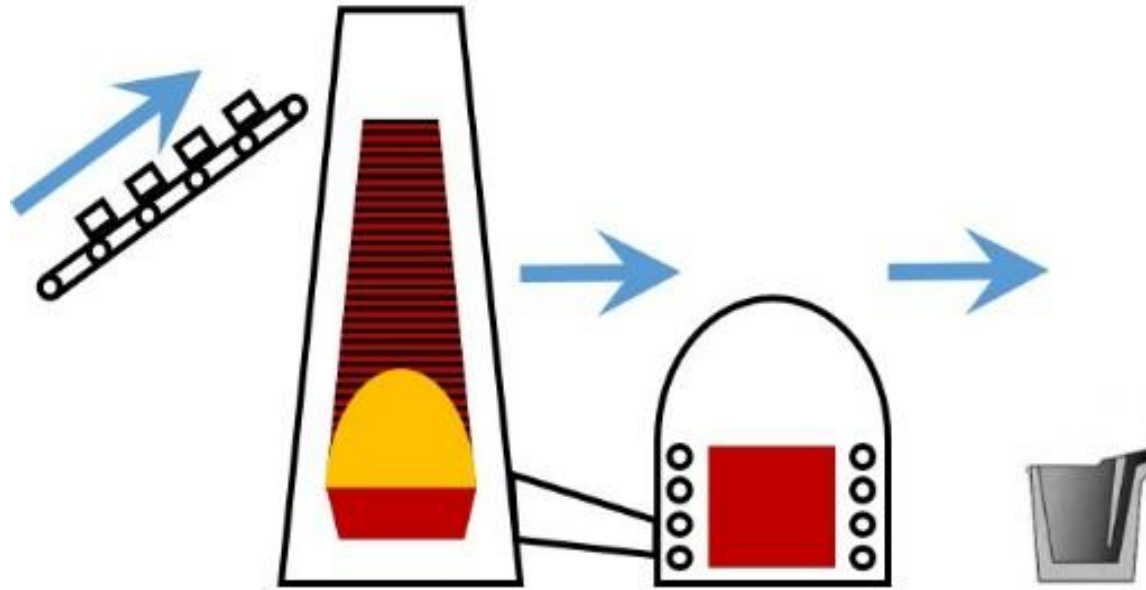


**Electricity consumption
pattern analysis**

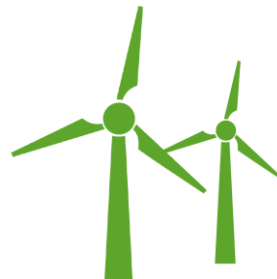
Questionnaire

Site visit

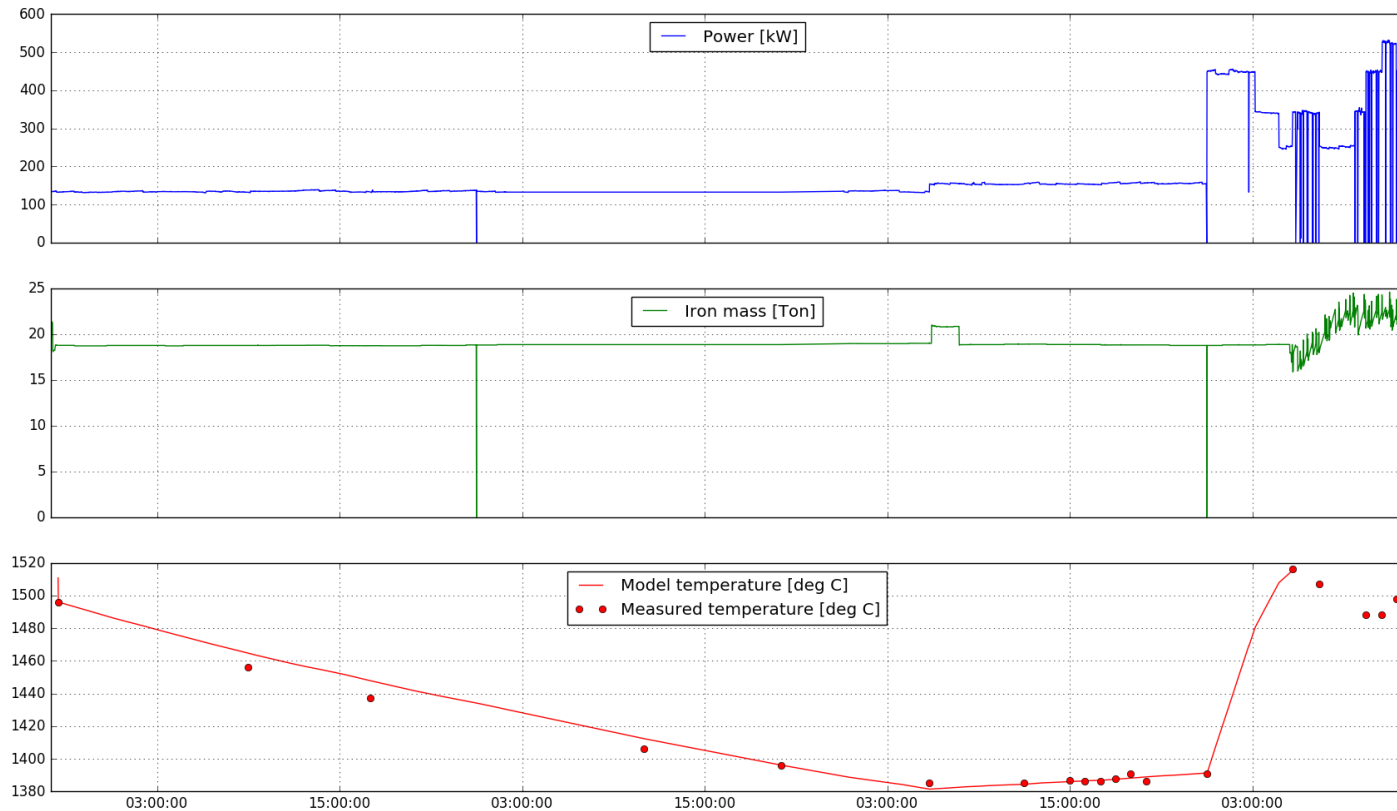




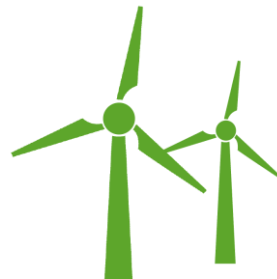
- Induction furnace is identified as the major source of flexibility
- Induction furnace acts as a buffer between the furnace and the individual pouring ladles
- Induction furnace keeps the iron at a temperature between 1480°C and 1520°C



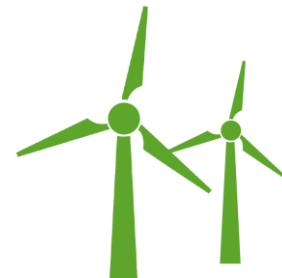
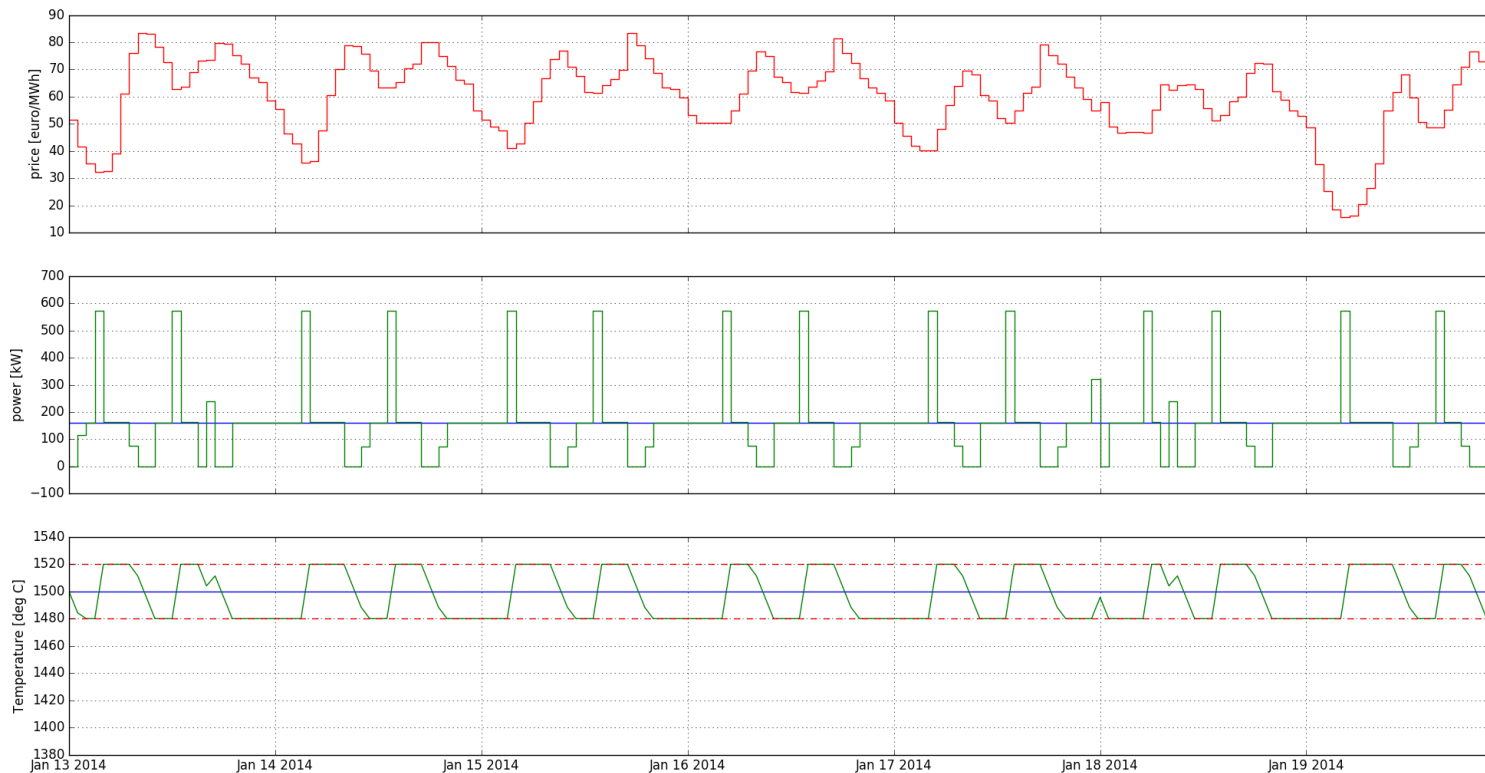
Quantification of the flexibility



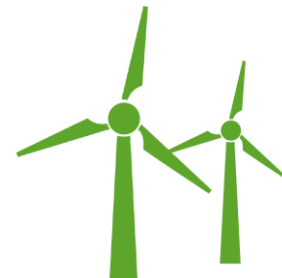
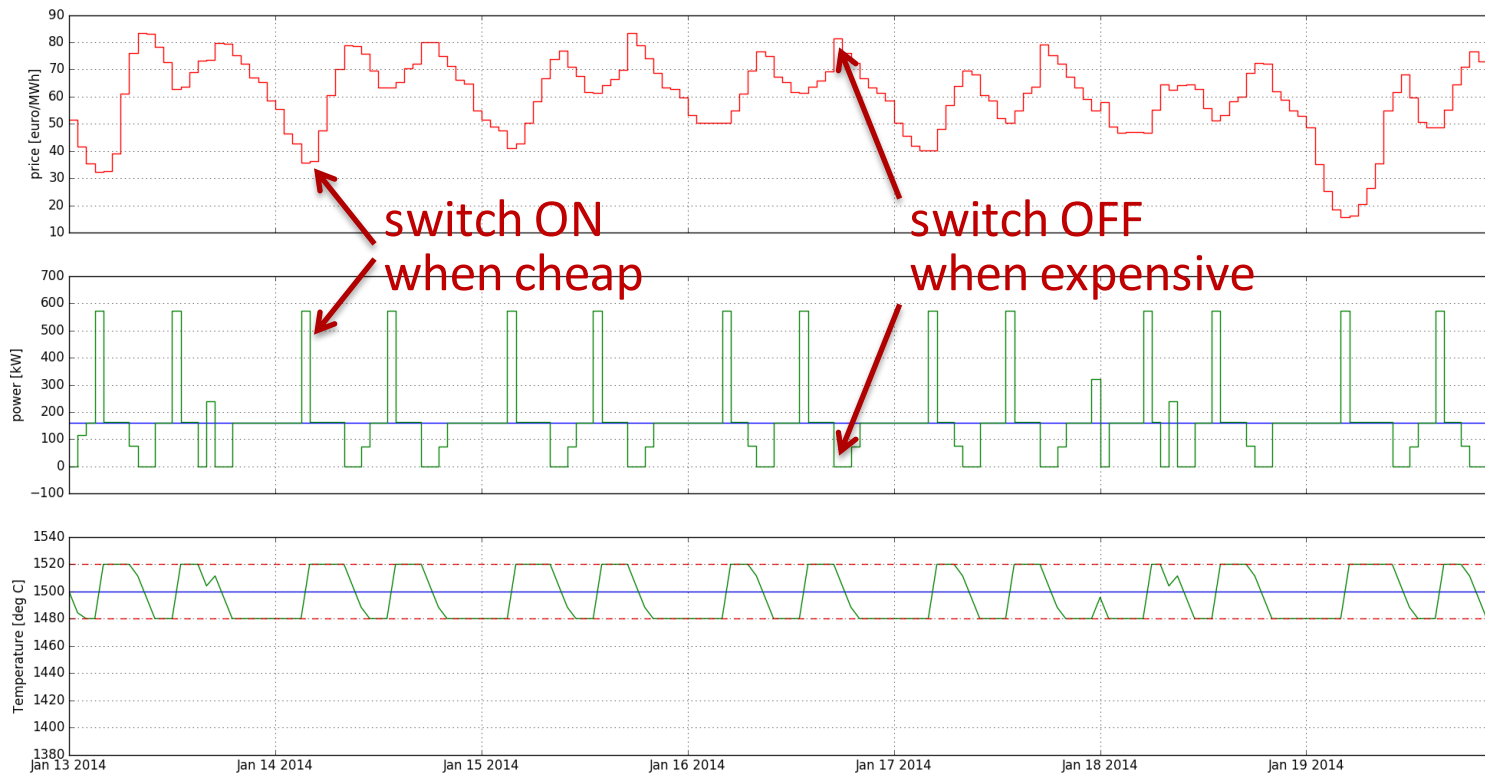
- Create an inductance furnace model which predicts the induction furnace temperature as a function of variable power consumption



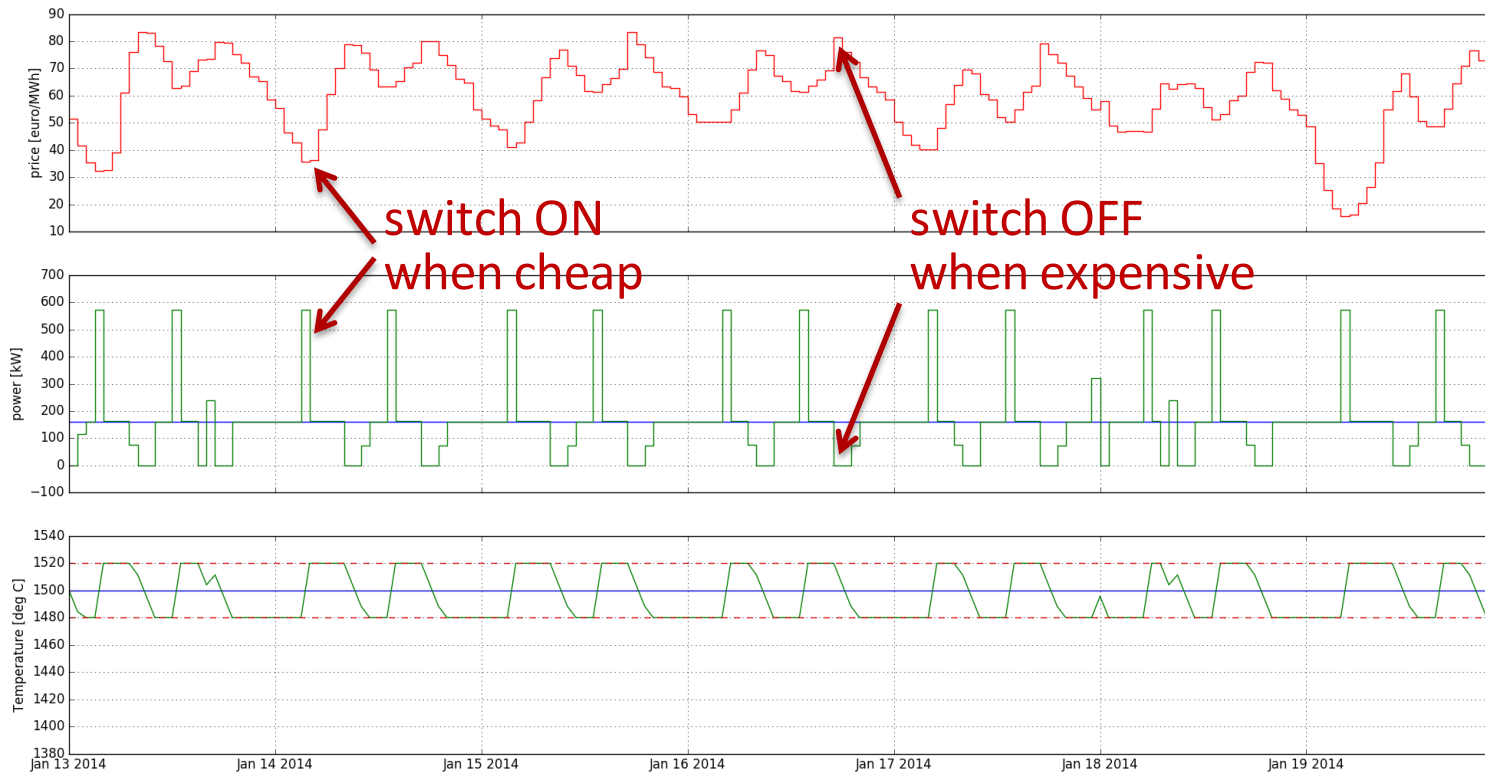
Use optimization software to maximize the profit



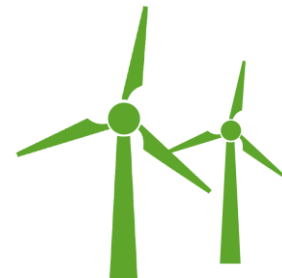
Use optimization software to maximize the profit



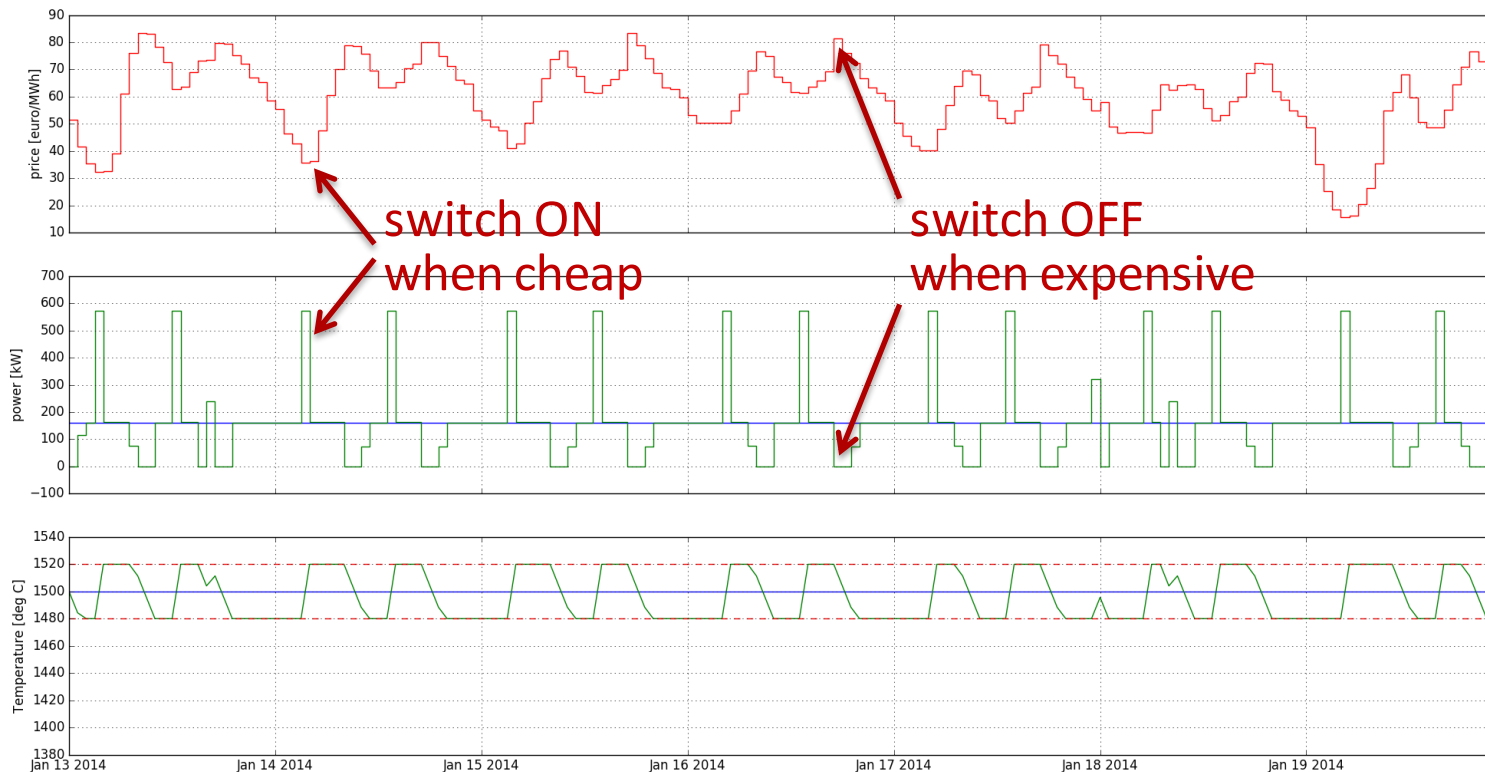
Use optimization software to maximize the profit



Cost **without** using flexibility: **73.767** €/year



Use optimization software to maximize the profit



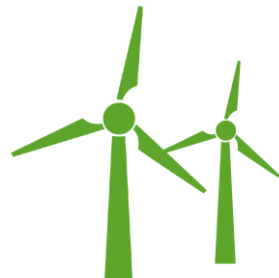
Cost **without** using flexibility: **73.767** €/year

Cost **with** using the flexibility: **65.295** €/year

➡ profit **8.472** €/year

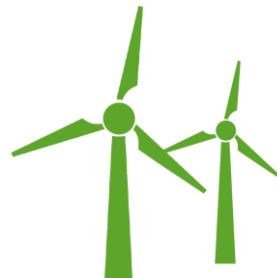


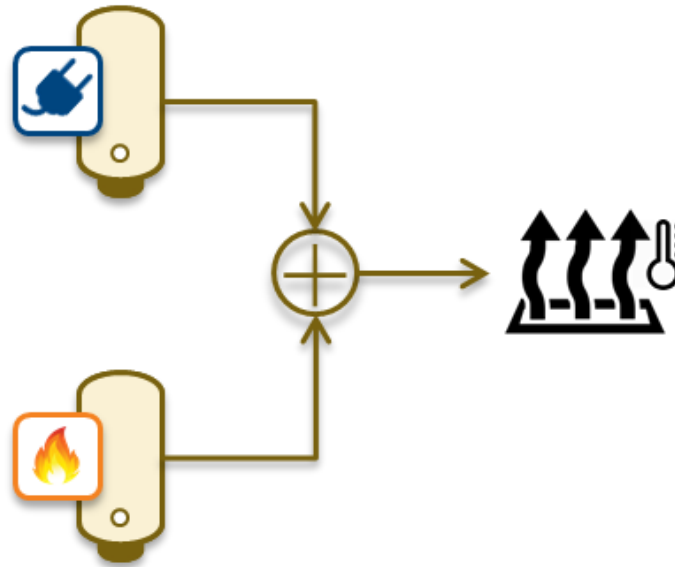
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Company profile:

- Paper mill of a large world-wide company
- Very advanced in terms of demand response
- Large volume imbalances, due to the size and discrete nature of the plant
- Agreed business case: is there a business case for electric boilers in the paper industry?





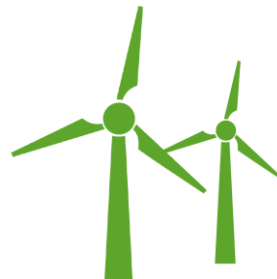
Assumptions:

- 10 MW electric boiler
- Efficiency of gas boiler is 0,9, efficiency of the electric boiler is 1
- Electric boiler used when imbalance prices are lower than the gas prices
- Historical imbalance volumes and prices for 2016 used



1

In ideal conditions, a **theoretical** cost reduction of around **1,7%** can be achieved by a 10MW electric boiler



1

In ideal conditions, a **theoretical** cost reduction of around **1,7%** can be achieved by a 10MW electric boiler

Realistic value expected to be much larger due to assumptions:

- Only commodity cost taken into account
- Perfect foresight of imbalance volumes and prices

2

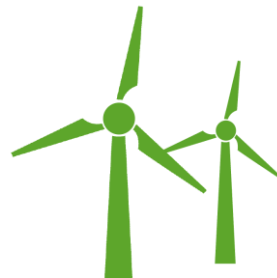
The achieved cost reduction corresponds to around 300k€/year

To put it in perspective:

- The investment costs of a 10 MW electric boiler are between 600 k€ and 1,3 M€
- Expected lifetime for electric boilers is shorter than for gas boilers

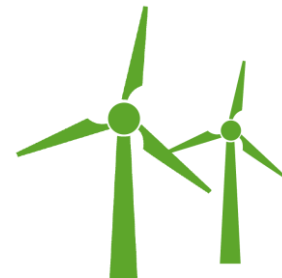


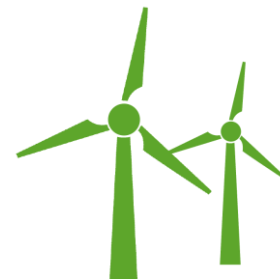
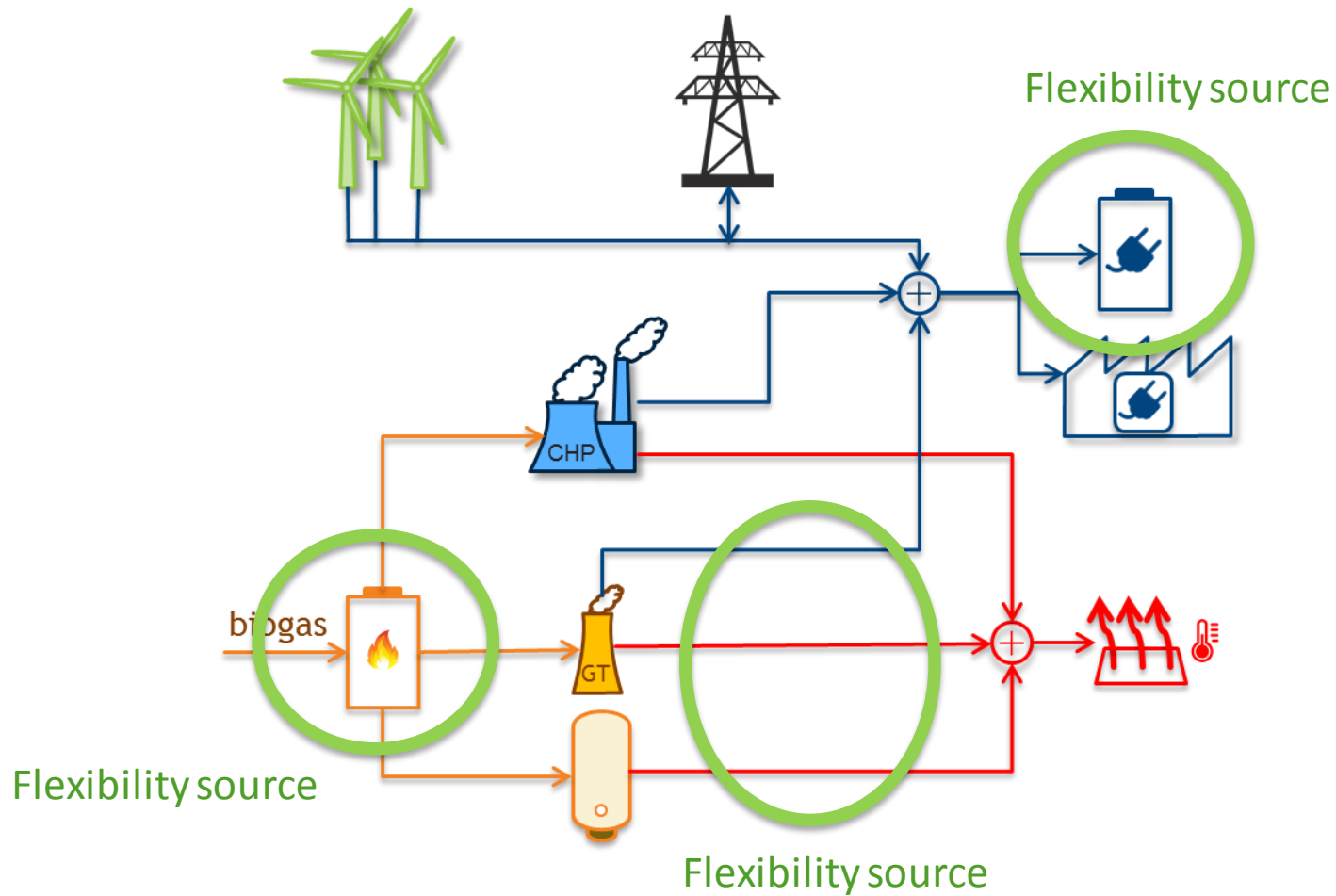
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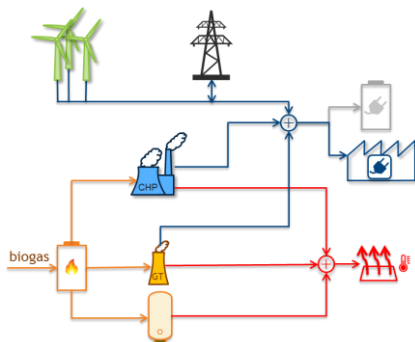
Company profile:

- Waste water treatment plant in a large European city
- Own biogas production on site, CHPs and microturbines
- Own wind turbines
- Agreed business case: optimal use of on-site produced renewable energy



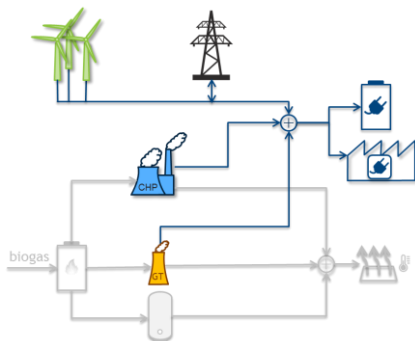


A



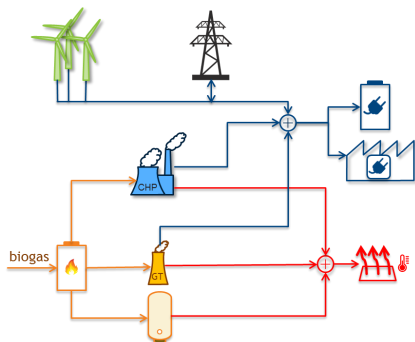
	Case A
Business case value	4.510 €/y

B

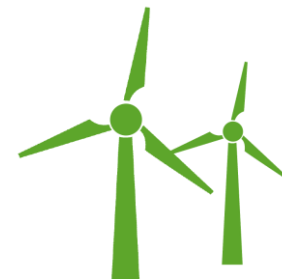


	Case B
Business case value	7.940 €/y

C



	Case C
Business case value	15.770 €/y

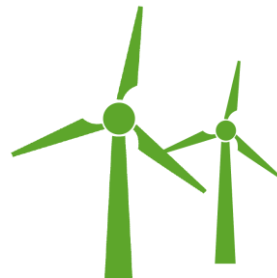


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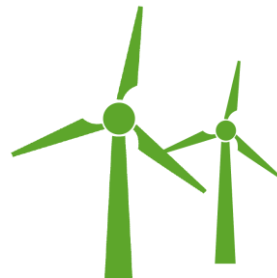
In ideal conditions, a **theoretical** cost reduction of around **1%** can be achieved ...

To keep in mind:

- In the simulations, **no** flexibility from CHP was considered.
- Peak component was not considered.
- The wind production is assumed to be well known sufficiently in advance to adjust the plant operation.



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What can ProFLEX do for you ...



Demand response audit execution in 3 major steps:

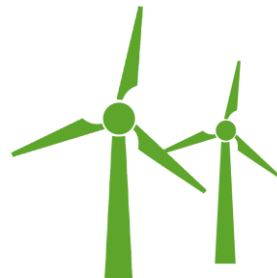
Identification: *“Which parts of the facility contain demand side flexibility?”*

Quantification: *“How much flexibility is available in the identified parts?”*

Valorization: *“How much money can be made with the quantified flexibility?”*



ProFLEX *aims at making the quantification and valorization steps faster and easier*



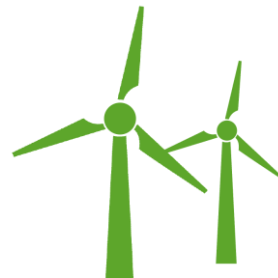
Accuracy of the business case value



“Building up interest in demand response is for many companies a long, time consuming, multi-stage process...”



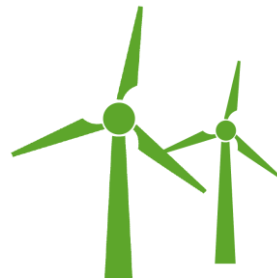
... but an order of magnitude business case estimation is enough to plant a seed”



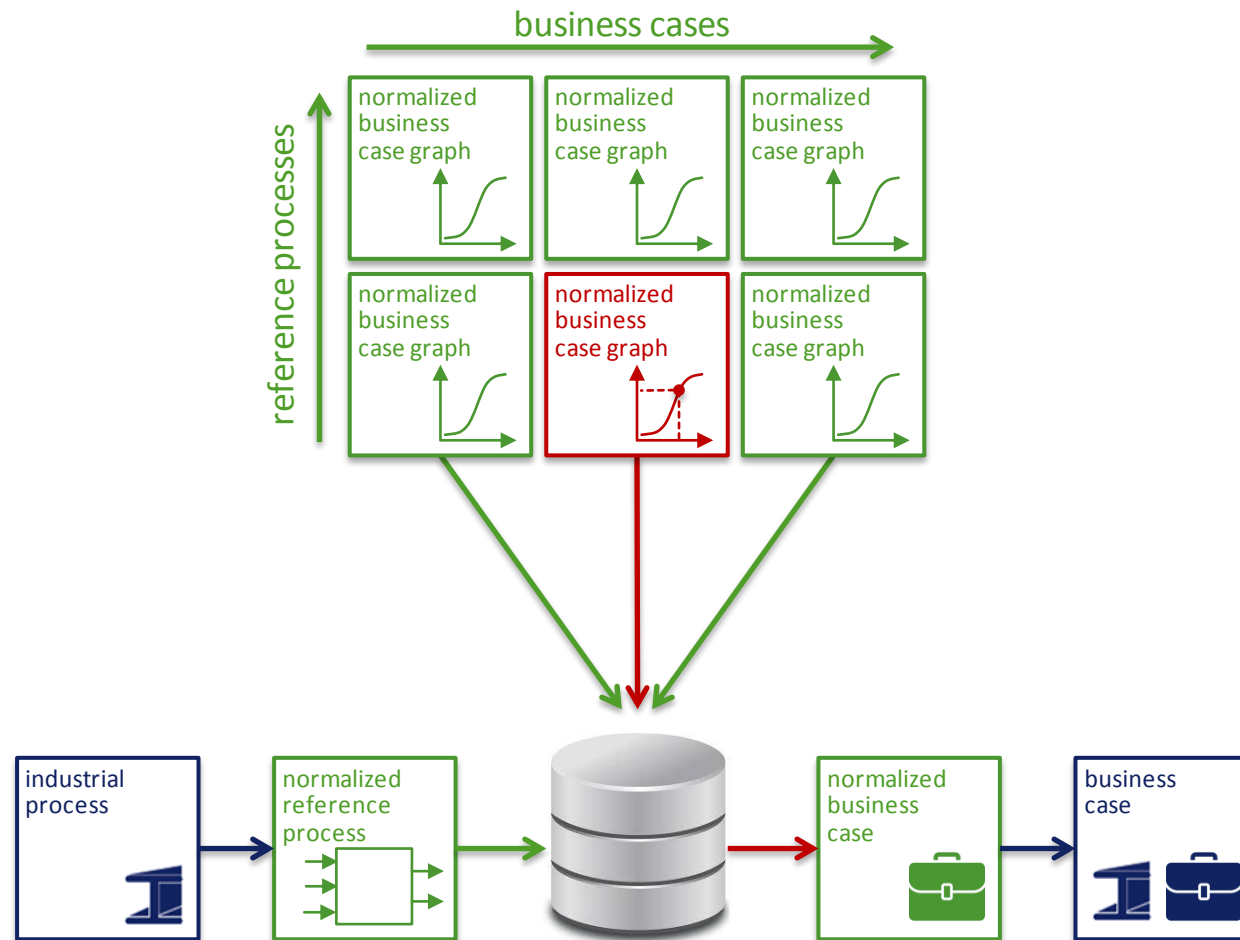
Requirements of a simplified methodology



- 1 Being cost effective and time efficient
- 2 Order of magnitude accuracy estimation is good enough
- 3 No specific modelling and optimization knowledge and tools needed



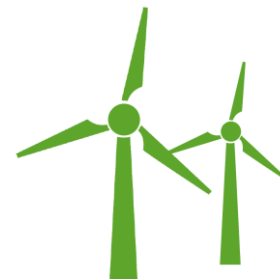
Approach in 4 steps



The ProFLEX or simplified methodology is explained in more detail in an earlier webinar which can be found [here](#)

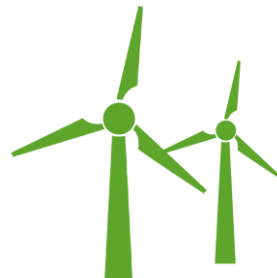


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Company profile:

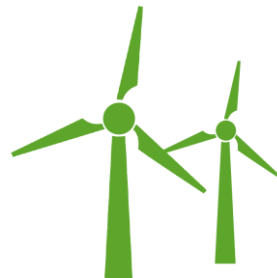
- Large supermarket chain
- 20 Distribution centers, high throughput, short storage time
- Sources of flexibility:
 - After questionnaire: refrigeration system
 - After audit: battery charging station, emergency generators



Refrigeration system: quantification



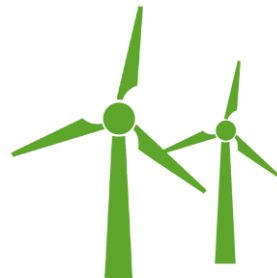
- Refrigeration system modelled as a battery with:
 - P_{in_max} (max. charging power) of 508kW
 - P_{out_max} (max. discharging power) of 103kW
 - $E_{max} = 0,824\text{MWh}$ (4h switch off + doubling for extra deep freezing)
- Reserves BC: 6.600 €/year
- Day ahead BC:
 - theoretical: 8.500 €/year
 - more realistic: 5.500-6.500 € /year



Emergency generators: quantification

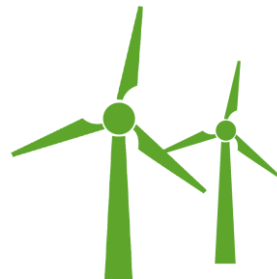


- 2 x 800 kW
- Reserves @ 11 €/MW/h
- Theoretical: 154.000 €/year
- More realistic: 100.000 €/year



Battery charging station: quantification

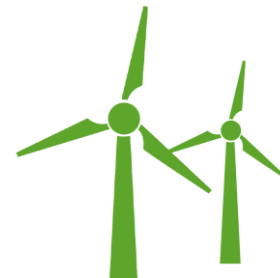
- Average availability of 40 batteries in the charging station
- 1/3 the batteries are charging on average
- 25% of the batteries should be full for swaps
- Average battery swap rate is every 33 minutes
- Charging power per station is 1.5kW
- ➔ “virtual battery” with:
 - ➔ E_{\max} (capacity) of 334.8kWh
 - ➔ P_{in_max} (max. charging rate) of 40kW
 - ➔ P_{out_max} (max. discharging rate) of 20kW.



Battery charging station: quantification

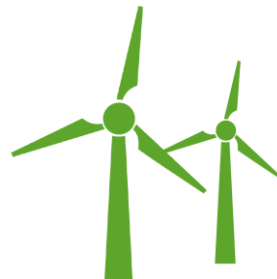


- Reserves BC: 1.300 €/year
- Day ahead BC:
 - theoretical: 1.800 €/year
 - more realistic: 1.200 €/year



1

emergency generators: 100.000 €/year
refrigeration system: 6.000 €/year
charging station: 1.200 €/year

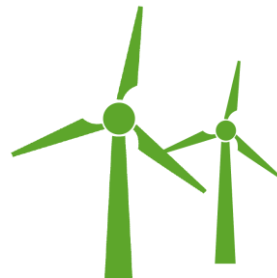


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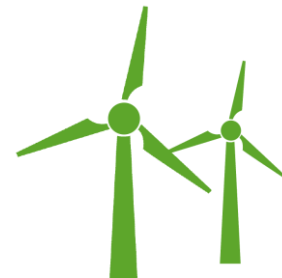
emergency generators: 100.000 €/year
refrigeration system: 6.000 €/year
charging station: 1.200 €/year

2

ProFLEX proved to be very efficient to estimate the flexibility value



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Overview validation ProFLEX



ProFLEX validation?

foundry



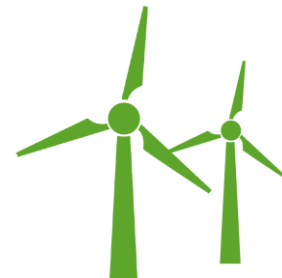
paper industry



waste water treatment










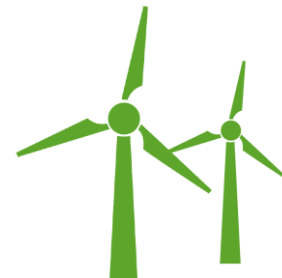
distribution center



Overview validation ProFLEX










	ProFLEX validation?	ProFLEX worked OK?
foundry		
paper industry		
waste water treatment		
distribution center		



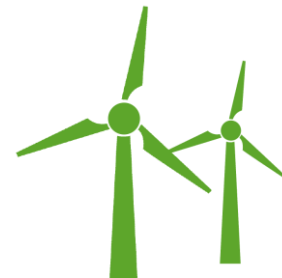
Overview validation **ProFLEX**



	ProFLEX validation?	ProFLEX worked OK?
foundry		
paper industry		
waste water treatment		
distribution center		

Important remarks:

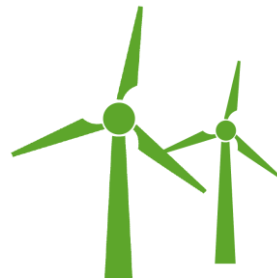
- If **ProFLEX** does not work for a particular case, it does not mean it can not be used for the whole sector
- **ProFLEX** can become more versatile with the introduction of new reference models



1

Multi commodity normalized business case graphs are missing ...

- Paper industry and wastewater treatment business case
- Will become even more important in the future (e.g. power to gas context)



1

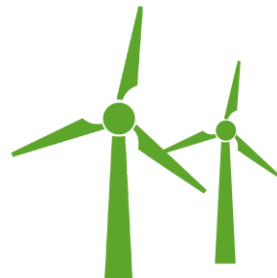
Multi commodity normalized business case graphs are missing ...

- Paper industry and wastewater treatment business case
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2

Complex processes with lots of constraints are difficult ...

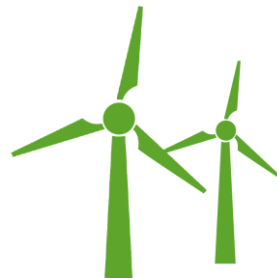
- Complex paper industry and combined wastewater treatment business are difficult
- But still satisfactory results can be achieved



3

The mapping step is not always as easy as it seems ...

- Recognizing the “virtual battery” in an industrial process requires some experience and engineering skills



3

The mapping step is not always as easy as it seems ...

- Recognizing the “virtual battery” in an industrial process requires some experience and engineering skills

4

Works very well to get the order of magnitude right in simple or simplified cases...

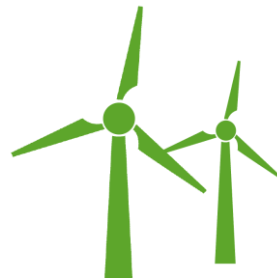
- Quick comparison of the emergency generator case with the other sources of flexibility in the distribution center cases



5

Clever combination of several simplified cases worked fine ...

- The variable temperature ranges and losses during operations and weekend days are not compatible with **ProFLEX**
- Clever “pro rata” scaling gives pretty good results



5

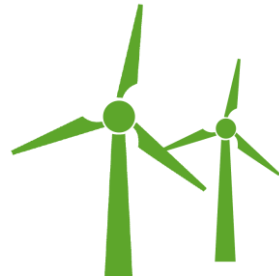
Clever combination of several simplified cases worked fine ...

- The variable temperature ranges and losses during operations and weekend days are not compatible with **ProFLEX**
- Clever “pro rata” scaling gives pretty good results

6

As long as the process matches the reference process well, accuracy is very good ...

- There are definitely processes which match perfectly well on a “virtual” battery model
- E.g. Foundry and waste water treatment cases



Contact information



- More materials, webinars, reports available on www.industre.eu
- Stay tuned for more case study results

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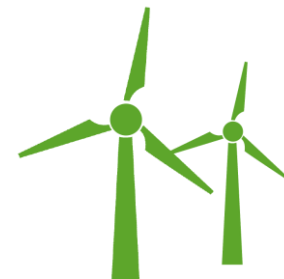
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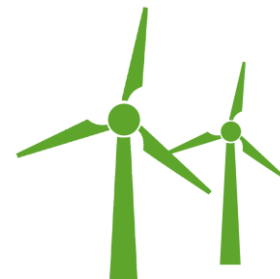
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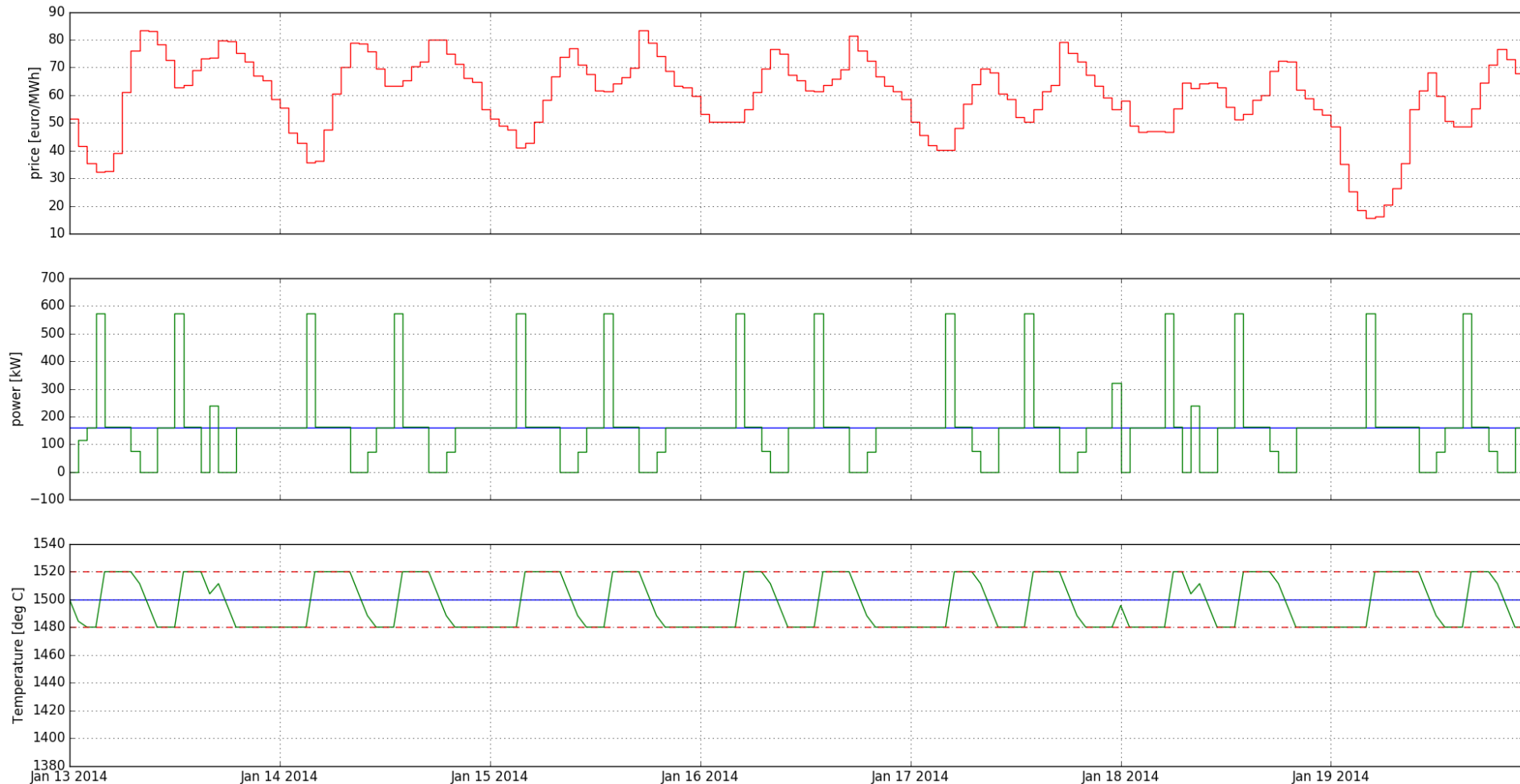
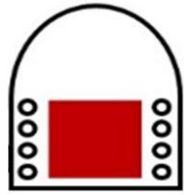
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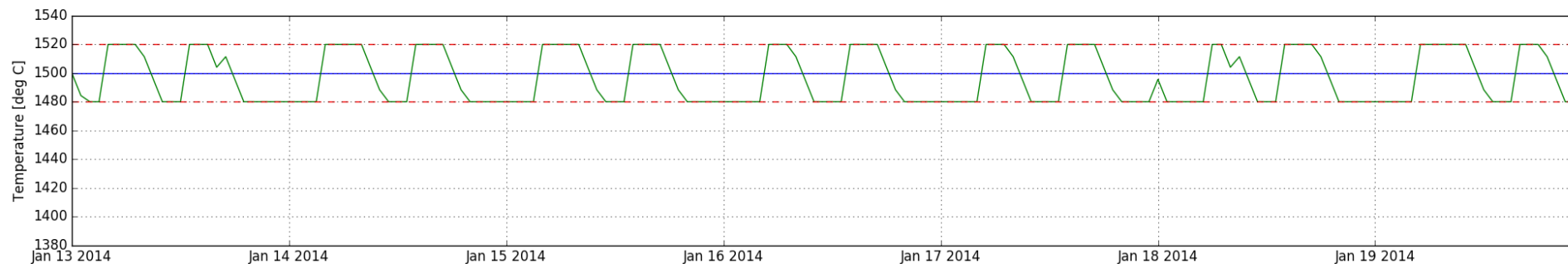
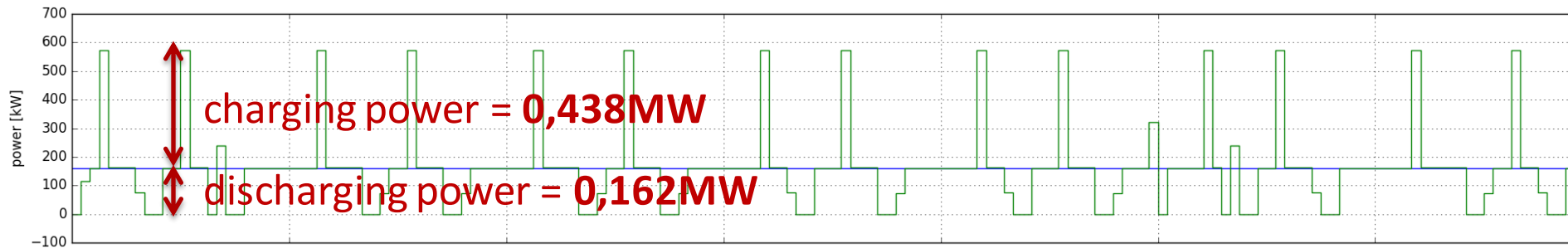
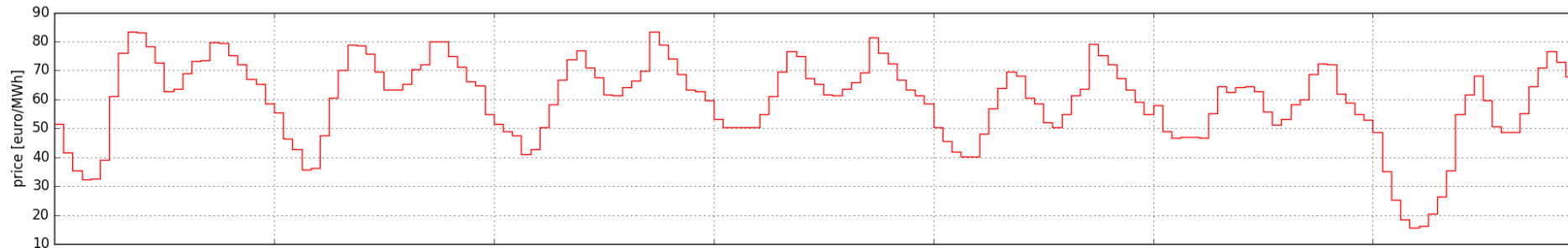
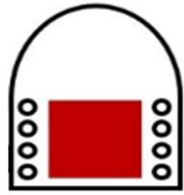




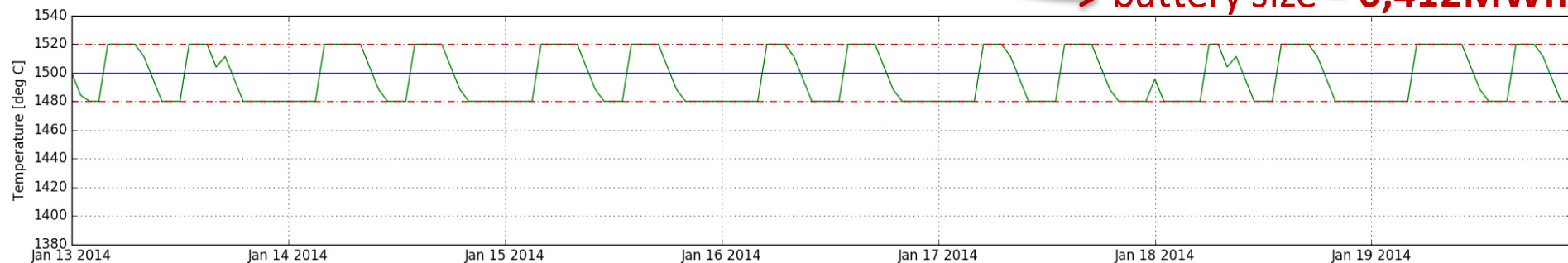
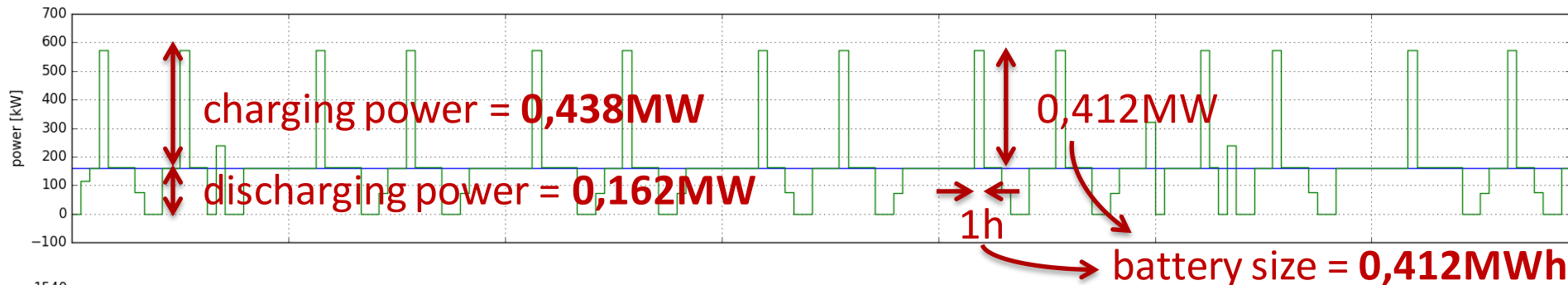
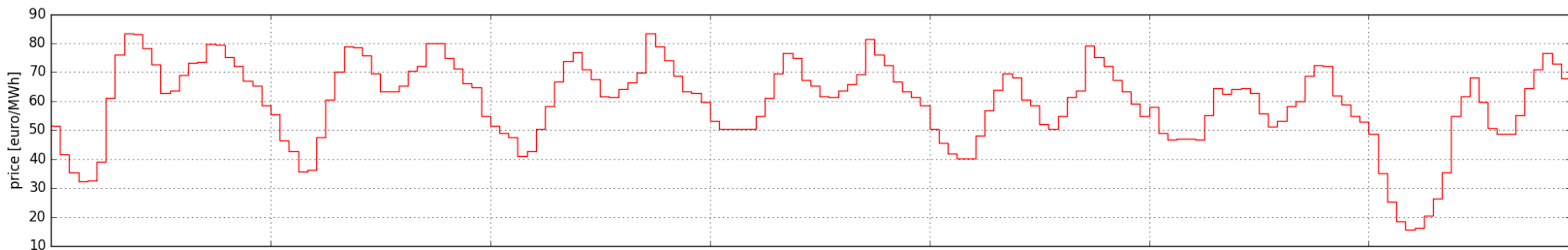
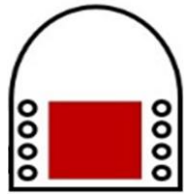
Mapping induction furnace on a battery



Mapping induction furnace on a battery



Mapping induction furnace on a battery



Normalizing to a 1MW battery

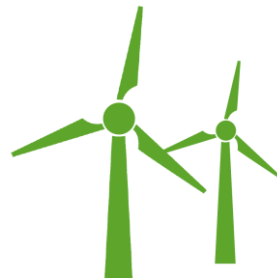
2 normalize

Pin_max = **0,438** MW
Pout_max = **0,162** MW
Emax = **0,412** MWh

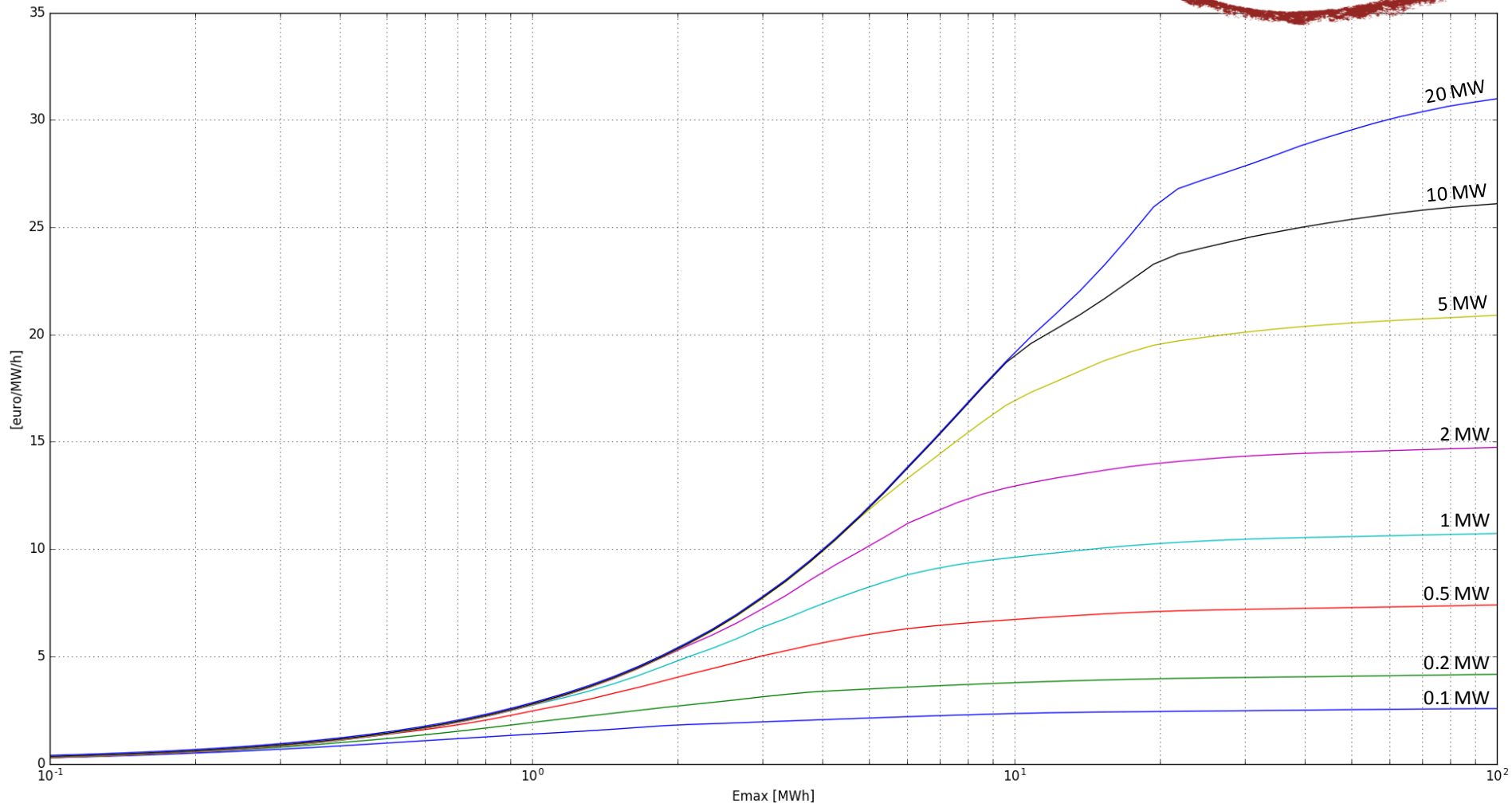


scale factor = 2,283

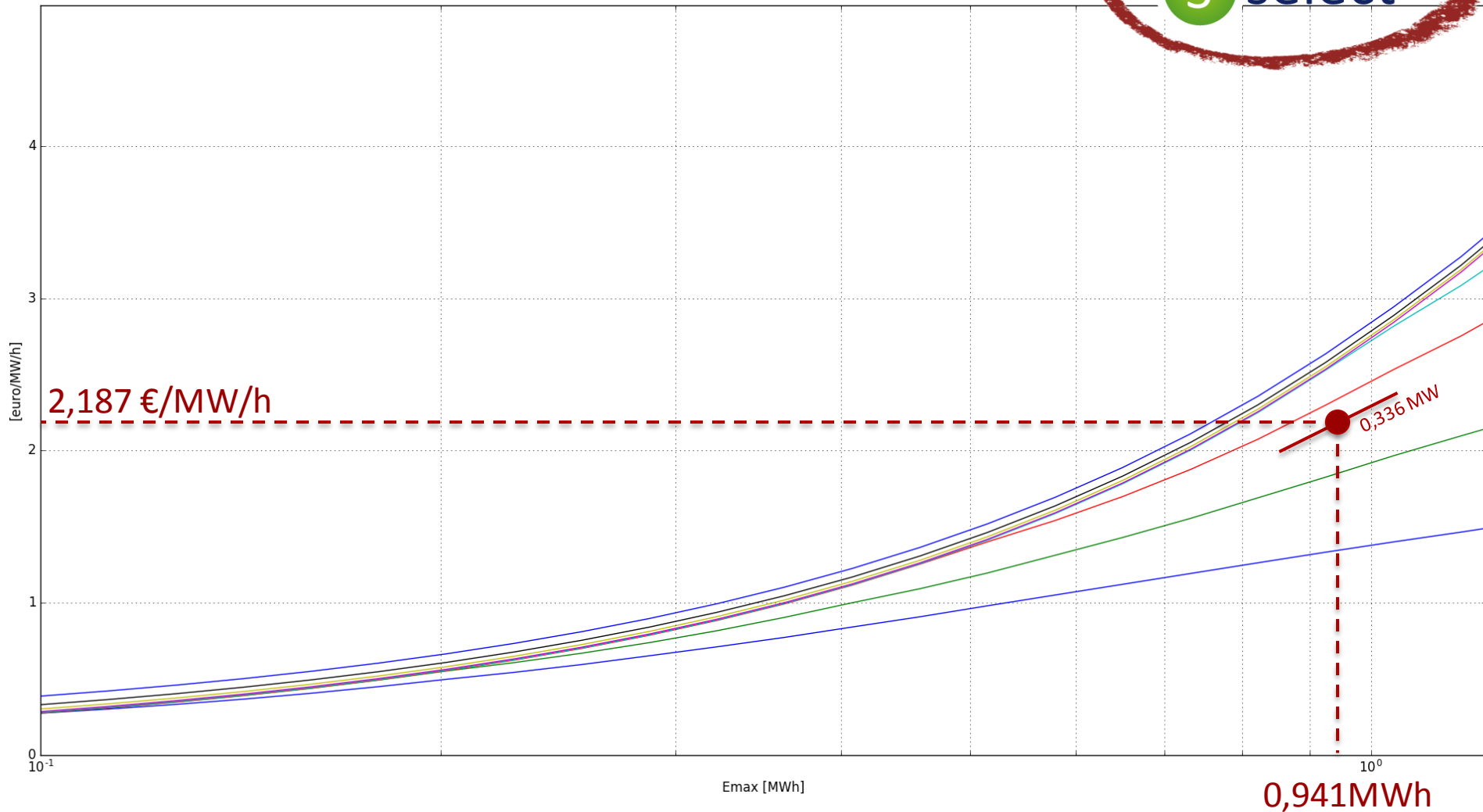
Pin_max = **1** MW
Pout_max = **0,336** MW
Emax = **0,941** MWh



3 select



3 select



Scaling back to the original values

4 scale

Normalized values:

Pin_max = **1** MW

Pout_max = **0,336** MW

E_max = **0,941** MWh

Value = **2,187** €/MW/h



scale factor = 2,283

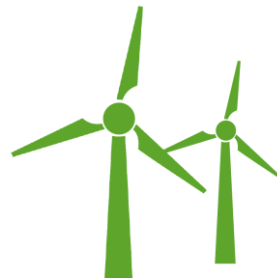
Actual values:

Pin_max = **0,438** MW

Pout_max = **0,162** MW

E_max = **0,412** MWh

Value = **0,958** €/h



Scaling back to the original values

4 scale

Normalized values:

Pin_max = **1** MW

Pout_max = **0,336** MW

E_max = **0,941** MWh

Value = **2,187** €/MW/h



scale factor = 2,283

Actual values:

Pin_max = **0,438** MW

Pout_max = **0,162** MW

E_max = **0,412** MWh

Value = **0,958** €/h

An added value of 0,958 €/h corresponds to
while the result of the full optimization was

8.392 €/year

8.472 €/year.

